



"Big pay day can have many hurdles"

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It's an axiom of business theory; what gets measured gets managed. And these days a lot of measurements aside from profit growth are finding their way into company's remuneration policies.

Remuneration consultant John Egan says boards are increasingly thinking about the ways to use remuneration to address specific challenges for a business.

"There's an increasing focus on drivers of an organisation's success. Customer satisfaction would be one, occupational health and safety would be another," he says.

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